

Core Fixed Income Portfolio

Portfolio Manager Commentary

As of 9/30/2021



Q3 2021 Commentary

For the third quarter of 2021, the **Core Fixed Income Portfolio (CFI)** increased 0.06% (0.03% net) compared to its benchmark (Bloomberg U.S. Aggregate Bond Index), which gained 0.05%. On a year-to-date basis through September 30, CFI outperformed its benchmark by 55 basis points (bps) (-0.99% versus -1.55%). CFI's long-term performance results are shown in the table below.

Through the first nine months of 2021, the Bloomberg U.S. Aggregate Bond Index (AGG) posted a year-to-date total return of -1.55%, putting this bellwether gauge on pace for its first annual loss since 2013. Rising long-term Treasury yields are primarily responsible for the bond market's negative total returns, as the 10-year yield has increased by 59 bps since the beginning of the year to 1.49%.

While long-term rates have already risen notably this year, Treasury yields remain well below their pre-pandemic levels across the curve. In the decade prior to the onset of the pandemic, the 10-year Treasury yield averaged 2.4%. Central bank policies intended to combat the economic fallout from COVID-19 have disproportionately benefitted borrowers to the detriment of savers, leaving bond investors with negative real returns, after taking into account the effects of inflation.

In anticipation of higher rates and a steeper yield curve, we took a number of actions in 2020 to adjust the portfolio's risk parameters. Specifically, we lowered the portfolio's average duration by nearly 40%, substantially decreased its exposure to the long-end of the Treasury curve, and upgraded the credit quality of the underlying bond holdings. As a result of these active management decisions, CFI's market value depreciation on a year-to-date basis has been significantly less than the larger drawdowns experienced by the AGG and other broad market fixed income indices.

Fourth Quarter Outlook

Three important factors suggest that further progress toward interest rate normalization may occur during the fourth quarter.

First, the economic recovery appears to be weathering the effects of the COVID-19 Delta variant reasonably well, based on the latest readings from a series of high-frequency indicators including jobless claims, retail sales, air travel, and manufacturing production. While quarterly gross domestic product (GDP) growth for this recovery cycle likely peaked at 6.6% in the second quarter, the economy appears poised for a sustained, robust expansion over the next several quarters. Current projections from

Objective

Fixed income strategy utilizing exchange-traded funds (ETFs) to seek capital preservation, return stability, and supplemental income as part of a diversified investment portfolio

Portfolio Management Team



James J. DeMasi, CFA
Senior Portfolio Manager

About EquityCompass

EquityCompass is a Baltimore-based SEC registered investment adviser offering a broad range of portfolio strategies and custom plans for individuals, financial intermediaries, and institutional clients in the U.S. Formally organized in 2008, EquityCompass provides portfolio strategies with respect to total assets over \$4.7 billion as of September 30, 2021.*

The EquityCompass team of professionals represents deep industry experience in security analysis, capital markets, and portfolio management. We are committed to a consistent investment process that relies on enduring principles, sound empirical reasoning, and the recognition of a dynamic investment environment with a global reach.

	Total Returns			Annualized Returns			Calendar-Year Returns			
	3-Mos	6-Mos	YTD	1-yr	3-yr	Inception	2017	2018	2019	2020
Gross %	0.06	0.70	-0.99	-0.54	5.17	3.60	3.19	-0.32	8.60	6.96
Net %	0.03	0.63	-1.10	-0.69	5.01	3.45	3.04	-0.47	8.43	6.80
Benchmark %	0.05	1.88	-1.55	-0.90	5.36	3.76	3.54	0.01	8.72	7.51

Inception – January 1, 2017; Benchmark = Bloomberg U.S. Aggregate Bond Index

Net returns are presented after the deduction of the manager fee of 0.15%. There will be additional wrap fees that include trading expenses, as well as custody and administrative fees, which will vary by wrap sponsor.

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leading economists, including the Federal Reserve (Fed), call for above-trend GDP growth through the end of next year. According to the latest survey conducted by Bloomberg News, real GDP is expected to grow at a healthy 5.1% rate over the next three months and 3.3% in 2022. Economic activity at or near these projected levels would likely put further upward pressure on U.S. bond yields.

Second, the expected improvement in economic conditions may lead the Fed to taper its monthly bond purchases by the end of the year. According to the September 22 policy statement from the Federal Open Market Committee, *"If progress continues broadly as expected, the Committee judges that a moderation in the pace of asset purchases may soon be warranted."* Bond yields could rise significantly in conjunction with the wind down of the Fed's quantitative easing program, as the fixed income market adjusts to the likelihood of less central bank support in 2022.

The third factor that could drive rates higher is inflation. While there are tentative signs of price pressures easing in certain sectors of the economy, lingering supply constraints and persistent worker shortages suggest that a near-term return to inflation readings at or below 2% may be well off into the future. While the bond market's implied long-term inflation expectations have stabilized over the past few months, signs that inflation may be less transitory than the Fed originally envisioned could add additional fuel to the upward trend in Treasury yields.

Portfolio Strategy

Amid suppressed bond yields and prospects for further rate normalization, we continue to believe that maintaining a conservative and defensive fixed income investment strategy is a prudent course of action at this time. Relative to the AGG, as of September 30, the average effective duration of CFI was 47% shorter, at 3.5 years compared to 6.6 years. In terms of portfolio composition, CFI was underweight corporate bonds and other credit-sensitive securities by 750 bps relative to the AGG. This defensive posture should help CFI continue to effectively navigate through increasingly turbulent bond market conditions.

INVESTMENT PERFORMANCE DISCLOSURE

CORE FIXED INCOME (01/01/17 – 12/31/20)

Year-End	Gross-of-Fees Return	Net-of-Fees Return*	Benchmark Return	Composite 3 Yr. Ex Post Std. Dev.	Benchmark 3 Yr. Ex Post Std. Dev.	Number of Portfolios	Internal Dispersion (%)	% of Non-Fee Paying Assets	Composite Assets (USD millions)	Strategy Assets (USD millions)**	Total Firm Assets (USD millions)
2017	3.2%	0.1%	3.5%	N/A	N/A	<6	N/A	100%	\$0.21	\$0.02	\$3,785
2018	-0.3%	-3.3%	0.0%	N/A	N/A	<6	N/A	100%	\$0.21	\$0.02	\$3,831
2019	8.6%	5.4%	8.7%	N/A	N/A	<6	N/A	100%	\$0.22	\$0.02	\$4,294
2020	7.0%	3.8%	7.5%	3.1%	3.4%	<6	N/A	100%	\$0.49	\$0.05	\$4,012

* Net returns are calculated by subtracting the highest applicable wrap fee (3.00% on an annual basis) from the gross composite return. ** Supplemental information.

EquityCompass Investment Management, LLC ("EquityCompass") claims compliance with the Global Investment Performance Standards ("GIPS®") and has prepared and presented this report in compliance with the GIPS standards. EquityCompass has been independently verified for the periods 06/01/14-12/31/20. The verification report is available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.

Definition of the Firm

EquityCompass is registered as an investment adviser with the Securities and Exchange Commission. The firm provides portfolio broad range of investment strategies to individuals, financial intermediaries and institutions in the United States. EquityCompass, a wholly owned subsidiary of Stifel Financial Corp., was organized as an entity in 2007, and has been registered with the SEC since May 5, 2008. SEC Registration does not imply a certain level of skill or training. Please refer to the firm's ADV Part 2 for additional disclosures regarding the firm and its practices. To obtain a GIPS Report or a list of our composite descriptions and/or policies for valuing investments, calculating performance, and preparing GIPS reports, please call (443) 224-1231 or send an e-mail to info@equitycompass.com.

Composite Description

The performance results displayed herein represent the investment performance record for the Core Fixed Income Composite. The composite includes wrap and non-wrap accounts that are invested in the composite strategy and managed on a discretionary basis by EquityCompass. Core Fixed Income strategy utilizes exchange-traded funds to seek capital preservation, return stability, and supplemental income as part of a diversified investment portfolio. It is available in wrap fee programs through third-party intermediaries (each, a "Sponsor") that have engaged EquityCompass to manage client accounts on a discretionary basis or to provide non-discretionary investment recommendations in the form of model portfolios. The Composite was created in January 2018 and the inception date is January 1, 2017.

Benchmark Description

The benchmark is the Bloomberg U.S. Aggregate Bond Index. The Bloomberg U.S. Aggregate Bond Index is a broad-based flagship benchmark that measures the investment grade, US dollar-denominated, fixed-rate taxable bond market. The index includes Treasuries, government-related and corporate securities, MBS (agency fixed-rate pass-throughs), ABS and CMBS (agency and non-agency). All benchmark returns are shown on a total return basis and assume that all cash distributions, such as dividends, are reinvested. The volatility of the indices identified in this report may be materially different from the volatility of the model portfolios presented by EquityCompass. Indices are unmanaged, do not reflect fees and expenses, and are not available for direct investment.

Fees

Gross-of-fees returns, are gross of portfolio management and custody fees and net of all trading costs in the case of non-wrap accounts and those wrap-accounts traded by EquityCompass. Trading costs are not deducted from gross-of-fee return calculation if the wrap-account trades are executed by the Sponsor. Net returns are calculated by subtracting the highest applicable wrap fee (3.00% on an annual basis, or 0.75% quarterly) from the gross composite return. The EquityCompass management fee schedule per annum is 0.15%. Clients are typically charged a wrap fee which includes, in addition to the manager fee, trading expenses, as well as custody and administrative fees. The wrap-fee schedule vary by wrap sponsor and are available upon request from the respective wrap sponsor.

Reporting Currency

Valuations are computed and performance reported in U.S. dollars.

Annualized Standard Deviation

The three-year annualized ex post standard deviation measures the variability of the monthly returns of the composite (gross-of-fee) and the benchmark over the preceding 36-month period; it is not presented for periods of less than three years.

Internal Dispersion

Internal dispersion is calculated using the asset-weighted standard deviation of annual gross returns of all accounts that were in the composite for the entire year; it is not presented for periods less than one year or when there were fewer than five accounts in the composite for the entire year.

Assets

Strategy Assets include all discretionary and non-discretionary accounts invested in the Core Fixed Income strategy. Accounts that are excluded from the composite because of significant cash flows or for other reasons are also included in Strategy Assets. This is presented as supplemental information.

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*Total assets combines both Assets Under Management and Assets Under Advisement as of September 30, 2021. Assets Under Management represents the aggregate fair value of all discretionary and non-discretionary assets, including fee paying and non-fee paying portfolios. Assets Under Advisement represent advisory-only assets where the firm provides a model portfolio and does not have trading authority over the assets.

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