

# Core Investment Portfolio



## Fact Sheet

As of 6/30/2021

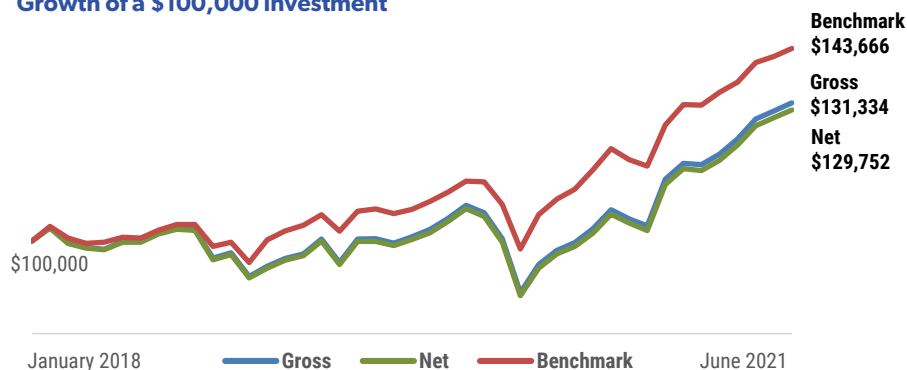
### Highlights

- Actively managed, equity-centric portfolio with 75% dedicated to long-term appreciation
  - Above-average allocation to stocks with exposure to rapidly growing foreign markets
  - Exposure to large cap global and emerging market stocks as well as small and mid cap U.S. stocks
  - Broadly diversified across major economic sectors
- Tactical equity allocation helps mitigate the impact of large stock market declines by reducing equity exposure
  - Helps to be responsive to market conditions to mitigate significant losses
- High-quality fixed income allocation to provide modest income and reduce volatility over time
- Low-to-moderate turnover offering lower investment costs and consideration of tax consequences

### Performance Overview

December 31, 2017 — June 30, 2021 | Past performance is no guarantee of future results.

#### Growth of a \$100,000 investment



The growth of \$100,000 chart presented herein is for illustrative purposes only. The chart illustrates the growth of \$100,000 should it had been invested at the time of inception and includes reinvestment of dividends. It does not assume withdrawals or contributions. Any results shown above may not represent the actual experience of individual investors. Individual account performance may differ due to, e.g., account size, cash flows, investment restrictions, economic factors, and fees.

### Objective

A multi-strategy wealth accumulation approach designed to provide long-term capital appreciation while helping to mitigate risk during bear market drawdowns

### Portfolio Characteristics

Inception	January 1, 2018
Number of Holdings	64
<b>Benchmark</b>	
25% S&P 500 TR	
25% MSCI ACWI Index	
25% HFRI Equity Hedge Index	
25% Barclays Intermediate US Govt/Credit Index	
Total Portfolio Yield (%)	1.4
Annual Turnover - 2020 (%)	29.7

### Risk Statistics (3-Year, Monthly)

	Portfolio	Benchmark
Standard Deviation (%)	13.91	11.81
Sharpe Ratio	0.59	0.96
Beta	1.15	1.00
R-Squared	0.95	1.00
Alpha (%)	-4.27	0.00
Batting Average (%)	44.44	100.00
Up-Market Capture (%)	104.27	100.00
Down-Market Capture (%)	126.13	100.00

All risk measures are based on a 3-year time period using monthly returns.

	Total Returns			Annualized Returns			Calendar-Year Returns		
	3-Mos	6-Mos	YTD	1-yr	3-yr	Inception	2018	2019	2020
Gross %	6.62	11.65	11.65	31.78	9.55	8.10	-8.04	17.57	8.80
Net %	6.53	11.45	11.45	31.32	9.17	7.73	-8.36	17.17	8.43
Benchmark %	5.59	9.72	9.72	28.51	12.59	10.91	-4.89	19.45	15.25

Benchmark = 25% S&P 500 TR / 25% MSCI All Country World Index / 25% HFRI Equity Hedge Index, / 25% Barclays U.S. Intermediate U.S. Gov't./Credit Bond Index, Rebalanced monthly. EquityCompass claims compliance with the Global Investment Performance Standards ("GIPS®"). The information provided herein is supplemental to the GIPS performance presentation. To obtain a GIPS compliant presentation or a list of our composite descriptions and/or policies for valuing portfolios, calculating performance, and preparing compliant presentations, please call (443) 224-1231 or send an e-mail to [info@equitycompass.com](mailto:info@equitycompass.com).

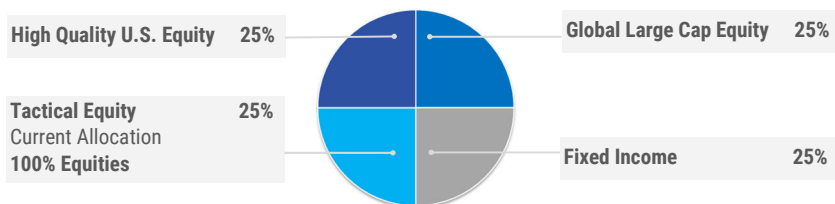
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### Portfolio Allocation



### Holdings By Market Cap

Market Cap	Percentage
Large Cap - > \$10 bn (%)	88.14
Mid Cap - \$3.5 - \$10 bn (%)	5.70
Small Cap - < \$3.5 bn (%)	6.15

### Top Equity Holdings By Weight

Security	Percentage
SPDR S&P 500 ETF Trust	6.36
Vanguard FTSE Emerging Markets ETF	6.06
iShares MSCI EAFE ETF	6.06
iShares Russell 2000 ETF	5.74
Qualcomm Inc	1.98
Alphabet Inc. Class A	1.87
Amazon.com, Inc.	1.58
Compagnie Financiere Richemont SA	1.34
Applied Materials, Inc.	1.34
BlackRock, Inc.	1.34

For illustrative purposes only and not intended as personalized recommendations. The yield information included is as of the period indicated and should not be considered a recommendation to purchase, hold, or sell any particular security. There is no assurance that any of the yields noted will remain and may vary over time. The specific securities identified and described herein do not represent all of the securities purchased, sold, or recommended to advisory clients, and the reader should not assume that investments in the securities identified and discussed were or will be profitable. A complete list of all recommendations made by the firm is available upon request.

### About EquityCompass

EquityCompass is a Baltimore-based SEC registered investment adviser offering a broad range of portfolio strategies and custom plans for individuals, financial intermediaries, and institutional clients in the U.S. Formally organized in 2008, EquityCompass provides portfolio strategies with respect to total assets over \$4.6 billion as of June 30, 2021.\*

The EquityCompass team of professionals represents deep industry experience in security analysis, capital markets, and portfolio management. We are committed to a consistent investment process that relies on enduring principles, sound empirical reasoning, and the recognition of a dynamic investment environment with a global reach.

### Equity Sector Allocation

Sector	Percentage
Information Technology	20.10
Consumer Discretionary	18.32
Financials	14.81
Consumer Staples	12.29
Health Care	10.25
Communication Services	9.33
Industrials	7.93
Energy	2.49
Materials	2.11
Real Estate	1.41
Utilities	0.97

### Fixed Income Stats

	Portfolio	Benchmark
Wtd. Avg. Coupon	2.38	1.23
Effective Duration	3.76	2.47
Wtd. Avg. Life	4.32	2.64
Yield to Maturity	1.13	0.57
Invest. Grade or Above (%)	99.53	99.02

### Portfolio Management Team



**Robert G. Hagstrom, CFA**  
Chief Investment Officer  
Senior Portfolio Manager



**Timothy M. McCann**  
Senior Portfolio Manager



**James J. DeMasi, CFA**  
Senior Portfolio Manager

All charts and tables are calculated by EquityCompass using data provided by FactSet Research Systems, Inc.

**DESCRIPTION OF TERMS****Alpha**

The relationship between the performance of the strategy and its beta over a three-year period of time.

**Batting Average**

A measure of a manager's ability to beat the market consistently, the Batting Average is calculated by dividing the number of quarters in which the manager beat or matched an index by the total number of quarters in the period. For example, a manager who meets or outperforms the market every quarter in a given period would have a batting average of 100. A manager who beats the market half of the time would have a batting average of 50.

**Beta**

A measure of the volatility, or systematic risk, of a security or a portfolio relative to the market as a whole. A beta of one is considered as risky as the benchmark and is therefore likely to provide expected returns approximate to those of the benchmark during both up and down periods. A portfolio with a beta of two would move approximately twice as much as the benchmark.

**Down-Market Capture Ratio**

Down-Market Capture Ratio is a measure of managers' performance in down markets relative to the market itself. A down market is one in which the market's quarterly return is less than zero. The lower the manager's down-market capture ratio, the better the manager protected capital during a market decline. A value of 90 suggests that a manager's losses were only 90% of the market loss when the market was down. A negative down-market capture ratio indicates that a manager's returns rose while the market declined. For example, if the market fell 8% while the manager's returns rose 2%, the down-market capture ratio would be -25%.

**R-Squared**

R-Squared is a statistic that measures the reliability of alpha and beta in explaining the manager's return as a linear function of the market. If you are searching for a manager with a particular style, for example a growth manager, you would expect that manager to have an R-Squared that is high relative to a growth index if the manager has a diversified portfolio. If the manager's return is explained perfectly, the R-Squared would equal 100, while an R-Squared of 0 would indicate that no relationship exists between the manager and the linear function. Higher R-Squared values indicate more reliable alpha and beta statistics and are useful in assessing a manager's investment style.

**Sharpe Ratio**

Sharpe Ratio is one of two alternative, yet similar, methods of measuring excess return per unit of risk. (The other method is the Treynor Ratio.) In the case of the Sharpe Ratio, risk is measured using the standard deviation of the returns in the portfolio. The Sharpe Ratio relates the difference between the portfolio return and the risk-free rate to the standard deviation of that difference for a given time period.

**Standard Deviation**

Standard Deviation is a gauge of risk which measures the spread of the difference of returns from their average. The more a portfolio's returns vary from its average, the higher the standard deviation. It is important to note that higher-than-average returns affect the standard deviation just as lower-than-average returns. Thus, it is not a measure of downside risk. Since it measures total variation of return, standard deviation is a measure of total risk, unlike beta, which measures market risk.

**Up-Market Capture Ratio**

Up-Market Capture Ratio is a measure of managers' performance in up markets relative to the market itself. An up market is one in which the market's quarterly return is greater than or equal to zero. The higher the manager's up-market capture ratio, the better the manager capitalized on a rising market. For example, a value of 110 suggests that the manager captured 110% of the up market (performed 10% better than the market) when the market was up. A negative up-market capture ratio indicates that a manager's returns fell while the market rose. For example, if the market gained 8% while a manager's returns fell 2%, the up-market capture ratio would be -25%.

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\*Total assets combines both Assets Under Management and Assets Under Advisement as of June 30, 2021. Assets Under Management represents the aggregate fair value of all discretionary and non-discretionary assets, including fee paying and non-fee paying portfolios. Assets Under Advisement represent advisory-only assets where the firm provides a model portfolio and does not have trading authority over the assets.

Foreign investments are subject to risks not ordinarily associated with domestic investments, such as currency, economic and political risks, and different accounting standards. There are special considerations associated with international investing, including the risk of currency fluctuations and political and economic events.

Investing in emerging markets may involve greater risk and volatility than investing in more developed countries. Due to their narrow focus, sector-based investments typically exhibit greater volatility and are generally associated with a high degree of risk. Changes in market conditions or a company's financial condition may impact the company's ability to continue to pay dividends. Companies may also choose to discontinue dividend payments. Diversification and/or asset allocation does not ensure a profit or protect against loss. Any investment involves risks, including a possible loss of principal. Rebalancing may have tax consequences, which should be discussed with your tax advisor. **Exchange Traded Funds (ETFs) are subject to market risk, including the possible loss of principal, and may trade for less than their net asset value. ETFs trade like a stock, and there will be brokerage commissions associated with buying and selling exchange traded funds unless trading occurs in a fee-based account. Investors should consider an ETF's investment objective, risks, charges, and expenses carefully before investing. The prospectus, which contains this and other important information, is available from your Financial Advisor and should be read carefully before investing.**

The S&P 500 Index is a broad market index that tracks the performance of 500 stocks from major industries of the U.S. economy. This index is generally considered representative of the U.S. large capitalization market. The Bloomberg Barclays U.S. Intermediate Government/Credit Bond Index measures the performance of U.S. Dollar denominated U.S. Treasuries, government-related and investment grade U.S. corporate securities that have a remaining maturity of greater than one year and less than ten years. MSCI All Country World Index captures large and mid cap representation across 23 Developed Markets and 21 Emerging Markets countries. The index returns are presented on a total return basis, which assume reinvestment of all cash distributions (such as dividends). With 2,434 constituents, the index covers approximately 85% of the global investable equity opportunity set. The HFRI Equity Hedge (Total) Index (HFRIEHI) is a fund-weighted index of strategies that maintain positions both long and short in primarily equity and equity derivative securities. The volatility of the indices identified in this report may be materially different from the volatility of the model portfolios presented by EquityCompass. Indices are unmanaged, do not reflect fees and expenses, and it is not possible to invest directly in an index.

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